

# Kendall SCD™ 700 Smart Compression™ System

**WHAT:** Kendall SCD 700 replacing Flowtron ACS900 compression system

**WHY:** There are several advantages to Kendall SCD 700

- Tubing detaches from both machine and patient – **DO NOT** detach tubing
- Versatile bed attachment with easy clamp
- Smaller size allowing for easy storage

**WHEN:** January 29<sup>th</sup> – March 11<sup>th</sup> 2024



*Scan for Education Capture*

Scan for Product Information



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**HCA Healthcare®**  
**Center for Clinical Advancement**



HEALTHTRUST<sup>SM</sup>

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*January 10<sup>th</sup>, 2024*

# Cardinal SCD Pump Conversion: Implementation Planning January through April 2024

*Chris McCarthy, CRD – Conversion Champion & Assura Chauhan, DCRD – East Florida Division*

# The Importance of Why

## NATIONAL PRODUCT FORMULARY



In partnership with **HCA and HealthTrust Purchasing Group (HPG)**, an effort to standardize supplies to unify practices, ensure protection for team & patients, and ensure business continuity.

In the current climate, the ability to utilize common products from all warehouses allows for product sharing to support our teams to provide safe patient care.

Products are reviewed by HCA Clinical Services Group, clinical advisory boards, and service line directors across the company.

In 2022-2023, an analysis was performed that revealed less than 70% of SCD pumps ordered and on site were utilized equating to >30% waste and savings opportunity for EFD.

# Cardinal SCD Pump Conversion

## National Product Formulary – SCD Pumps & Sleeves

- FROM: Arjo Flowtron ACS900



Q1 2024

- TO: Cardinal Kendall SCD700



## Kendall SCD700 replacing Arjo Flowtron ACS900

### Purpose

- Provides mechanical prophylaxis on lower extremities to prevent deep vein thrombosis.

### Product SIN Numbers

- Controller: 1460490
- SCD Sleeves: 375557; 375963; 166175
- SCD Foot Cuffs: 375547; 375546
- SCD Tubing: 749797; 75093

### Equipment

- Pumps with *tubing* and disposable sleeves  
*\*Tubing is not to be detached*

### Target End-User Departments

- All patient care areas

**Kendall  
SCD700  
Pumps and  
Sleeves**



# Cardinal SCD Pump Conversion

Clinical Resource Team Conversion Project Leads

- Chris McCarthy – Aventura/JFK CRD
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- Assura Chauhan – Division CRD
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# Cardinal SCD Pump Conversion

## CRD/SCD Facility Team

Facility	CRD	Email	CRD Phone	SCD
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HCA JFK	Chris McCarthy	<a href="mailto:Christopher.McCarthy@HealthTrustPG.com">Christopher.McCarthy@HealthTrustPG.com</a>	(954) 234-0146	Amanda Musco
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HCA Kendall	Andriea Schotter	<a href="mailto:Andriea.Schotter@HealthTrustPG.com">Andriea.Schotter@HealthTrustPG.com</a>	(561) 307-0162	Melissa Guan
HCA Lawnwood	Christina Bloch	<a href="mailto:Christina.Bloch@HealthTrustPG.com">Christina.Bloch@HealthTrustPG.com</a>	(954) 296-0419	Gigi Alcindor, ASCD
HCA Mercy	Alisia Etchart	<a href="mailto:Alisia.Etchart@HealthTrustPG.com">Alisia.Etchart@HealthTrustPG.com</a>	(414) 708-1831	Mandeep Singh
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HCA St. Lucie	Kwame Romain-Cyprian	<a href="mailto:Kwame.RomainCyprian@HealthTrustpg.com">Kwame.RomainCyprian@HealthTrustpg.com</a>	(772) 867-1931	Rocio (Rosie) Vega Perez
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HCA Westside	Geraldine Radovanovic	<a href="mailto:Geraldine.Radovanovic@HealthTrustPG.com">Geraldine.Radovanovic@HealthTrustPG.com</a>	(786) 553-5065	Jim Jednak
HCA Woodmont	Scott Classen	<a href="mailto:Scott.Classen@HealthTrustPG.com">Scott.Classen@HealthTrustPG.com</a>	(561) 914-2085	Dianne Crumbley

# The Cardinal Team

Facility	Cardinal Primary Representative	Representative Email	Rep Phone
Pending all other except Aventura/Woodmont	Brad Ross, Region Director of Sales	<a href="mailto:Bradley.ross@cardinalhealth.com">Bradley.ross@cardinalhealth.com</a>	443.617.2298
<a href="#">HCA Florida Highlands</a>	Megan Gift	<a href="mailto:megan.gift@cardinalhealth.com">megan.gift@cardinalhealth.com</a>	954-205-8586
<a href="#">HCA Florida Raulerson</a>			
<a href="#">HCA Florida Lawnwood</a>			
<a href="#">HCA Florida St. Lucie</a>			
<a href="#">HCA Florida Palms West</a>			
<a href="#">HCA Florida JFK North</a>			
<a href="#">HCA Florida JFK Main</a>			
<a href="#">HCA Florida Northwest</a>			
<a href="#">HCA Florida Woodmont</a>			
<a href="#">HCA Florida University</a>			
HCA Florida Westside (Pending approval)	Liz Diamond	<a href="mailto:elizabeth.diamond@cardinalhealth.com">elizabeth.diamond@cardinalhealth.com</a>	561-702-5742
HCA Florida Aventura			
HCA Florida Mercy (Pending approval)			
HCA Florida Kendall			

# Cardinal SCD Pump Conversion

## EFD Education Team

Facility	Education Contact	Email	Phone	Market
HCA Aventura	Shonda West Patrick	<a href="mailto:shonda.westpatrick@hcahealthcare.com">shonda.westpatrick@hcahealthcare.com</a>	(954)205-6941	Dade
HCA Highlands	April Henderson	April.Prospers@hcahealthcare.com	954-235-8504	Treasure Coast
HCA JFK Main	Maritess Quinto	Maritess.Quinto@hcahealthcare.com	(954)249-6470	Palm Beach
HCA JFK N	Maritess Quinto	Maritess.Quinto@hcahealthcare.com	(954)249-6470	Palm Beach
HCA Kendall	Shonda West Patrick	<a href="mailto:shonda.westpatrick@hcahealthcare.com">shonda.westpatrick@hcahealthcare.com</a>	(954)205-6941	
HCA Lawnwood	April Henderson	April.Prospers@hcahealthcare.com	954-235-8504	Treasure Coast
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HCA Northwest	Latoya Lawhorne	<a href="mailto:Latoya.Lawhorne@hcahealthcare.com">Latoya.Lawhorne@hcahealthcare.com</a>	954-253-6973	Broward
HCA Palms West	Maritess Quinto	Maritess.Quinto@hcahealthcare.com	(954)249-6470	Palm Beach
HCA Raulerson	April Henderson	April.Prospers@hcahealthcare.com	954-235-8504	Treasure Coast
HCA St. Lucie	April Henderson	April.Prospers@hcahealthcare.com	954-235-8504	Treasure Coast
HCA University	Latoya Lawhorne	Latoya.Lawhorne@hcahealthcare.com	954.253.6973	Broward
HCA Westside	Latoya Lawhorne	Latoya.Lawhorne@hcahealthcare.com	954.253.6973	Broward
HCA Woodmont	Latoya Lawhorne	Latoya.Lawhorne@hcahealthcare.com	954.253.6973	Broward
Div. Director	Vanessa Walter, DDCE	Vanessa.Walter@hcahealthcare.com		Division
VP, Div	Hannah Rabinowitz, VP EFD	<a href="mailto:Hannah.Rabinowitz@hcahealthcare.com">Hannah.Rabinowitz@hcahealthcare.com</a>		Division

# Pump Allocation Numbers

Facility	Controller Quantity Ordered
HCA Florida Highlands	78
HCA Florida Raulerson	75
HCA Florida Lawnwood	311
HCA Florida St. Lucie	246
HCA Florida Palms West	140
HCA Florida JFK North	90
HCA Florida JFK Main	400
HCA Florida Northwest	280
HCA Florida Woodmont	150
HCA Florida University	150
HCA Florida Westside	288
HCA Florida Aventura	300
HCA Florida Mercy	300
HCA Florida Kendall	350

Please note:

Quantities ordered were approved by facilities and supply chain COO.

Any additional pump requests must be approved by Division COO or DCRD.

## East Florida Education Contact

Vanessa Walter, Division Director  
[Vanessa.Walter@hcahealthcare.com](mailto:Vanessa.Walter@hcahealthcare.com)  
Direct line: 954.309.4633

# Cardinal SCD Pump Conversion

## Collaboration and Strategic Planning Keys

- Go live dates
  - Being end of January 2024
- Education
  - Vendors to collaborate with facility education team and education will run concurrent with the go live week
- Vendor/Facility needs
  - # of Cardinal reps supporting go-live will align to facility size (1-3)
  - **Vpro Access requiring approval at facility level**
- Biomed and Warehouse
  - Biomed requires minimum one week prior to Go Live dates to process/tag
  - Lakeland warehouse has received and stages pumps for delivery as of 1/9/24
  - SCDs to order approximately 12 days prior to Go lives, to receive 7 days prior to schedule out Biomed's one week processing time
  - Please avoid deliveries that are too early as that many pallets will take up storage space in each facility warehouse

# Cardinal SCD Pump Conversion Schedule

Facilities	Pump Order Date - *Coordinate with BioMed for processing	Pump ETA at Facility	Date SCD to order Sleeves	Go live date	Allocated Pumps	Cardinal Lead: VPRO Status	Notes	Education Contact
Westside	1/17/2024	1/18/2024	1/24/2024	1/29/2024	288	Elizabeth Diamond: <b>PENDING APPROVAL</b>	As of 1/15/24-VPRO	Latoya Lawnhorne
University					150	Megan Gift: Approved		Latoya Lawnhorne
Woodmont					150	Megan Gift: Approved	Bradley Ross also Approved	Latoya Lawnhorne
Northwest	1/24/2024	1/25/2024	1/31/2024	2/5/2024	280	Megan Gift: Approved		Latoya Lawnhorne
Aventura					300	Elizabeth Diamond: Approved	Megan Gift and Bradley Ross also approved	Shonda West Patrick
Kendall	1/31/2024	2/1/2024	2/7/2024	2/12/2024	350	Elizabeth Diamond: <b>DENIED</b>	As of 1/15/24-VPRO	Shonda West Patrick
JFK Main					500	Megan Gift: Approved		Maritess Quinto
Mercy	2/7/2024	2/8/2024	2/14/2024	2/19/2024	300	Elizabeth Diamond: <b>PENDING APPROVAL</b>	As of 1/15/24-VPRO	Shonda West Patrick
Palms West					140	Megan Gift: Approved		Maritess Quinto
JFK North					90	Megan Gift: Approved		Maritess Quinto
Lawnwood	2/14/2024	2/15/2024	2/21/2024	2/26/2024	311	Megan Gift: Approved		April Henderson
St. Lucie	2/21/2024	2/22/2024	2/28/2024	3/4/2024	246	Megan Gift: Approved		April Henderson
Raulerson	2/28/2024	2/29/2024	3/6/2024	3/11/2024	75	Megan Gift: Approved		April Henderson
Highlands					78	Megan Gift: Approved		April Henderson
SIM CENTER	TBD - Andre					Bradley Ross	Education and vendor coordination required	Andre Nelson

**This schedule has been provided to the warehouse for pump shipments. Please send a reminder to Andy Wesely by 11am on the Wednesday of your scheduled pump order date to ensure there are no unforeseen delays.**

Post visual one week prior to Go Live

## CRD

### To Do's

- Connect Education and Vendor for Go Live Dates
- Provide ops “Coming Soon” Flyers to post around POU areas
- Verify vendor rep is credentialed in Vpro; coordinate facility approvals
- Conversion calendar date socialization

Cardinal Health™ SCD Pumps and Sleeves

**Product Conversion COMING SOON**

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• FROM: Arjo Flowtron ACS900



• TO: Cardinal Kendall SCD700



Q1 2024

**When:** January - March 2024  
**Clinical Resource Director Contact:** Scott Classen  
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**Division Conversion Champion:** Chris McCarthy  
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Christopher.McCarthy@HealthTrustPG.com

  
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# Education

## To Do's

- Training coordination with vendor
- Pre-printed in-service sheets for department records
- Accompany Vendor on go-live dates
- Collect one page flyers/catalogs for future reference
- Training information highlights
  - Do NOT detach tubing from pump controller
  - Clean tubing/pump between patients for IP
  - Pumps are smaller size allowing for easier storage

<https://www.youtube.com/watch?v=n8hTEP6xE1k>

Scan for Education Capture



# Operations

## To Do's

- Post signage/Coming Soon conversion
- Alert BioMed team of imminent delivery for conversion and strategic planning
- SCDs to order pumps from Lakeland approximately 12 days prior to Go Live (time for delivery/Biomed processing)
- Biomed to process/tag for internal tracking one week prior to go live
- SCDs to order sleeves to arrive prior to Go-Live (vendor requirement is 3 per pump per month). We MUST have sleeves upon Go live\*
- SCDs to pull old sleeves on day of Go live and replace with new product
- Cardinal to swap pumps on beds; Nurse to swap sleeves on patient and attach to pump
- SCDs to return old equipment back to Lakeland to free up space and Lakeland will return to vendor.

*As of 1/9/24, Cardinal has delivered and staged pumps at Lakeland for easy ordering\**

*Once we have firmly sustained ordering requirements, considerations to reprocessing will commence*

# Cardinal SCD Pump Conversion

## Strategic Planning

- Finalize number of controllers – COMPLETE
- Finalize signature of placement agreement – COMPLETE
- Process no-charge PO for Pumps – COMPLETE
- Develop schedule for go live – COMPLETE
- Division Kickoff Call – COMPLETE
- Alert BioMed of incoming dates/quantity - PENDING
- Coordinate disposable supply to replace in supply rooms - PENDING
- Education from Cardinal team to each local facility- PENDING
- Biomed tagging and processing - PENDING
- Implementation at each facility- PENDING
- Continuing education- PENDING

# Cardinal SCD Pump Conversion

## Frequently Asked Questions

1. Who will replace the pumps in the patient rooms?
  - Cardinal reps will swap pumps without touching patient. Nurses will exchange sleeves on patients.
2. Will ownership of the pumps be with HCA or Cardinal?
  - Cardinal still owns and HCA will have a placement agreement that requires purchase of 3 OEM sleeves/pump/month
3. What will happen to the pumps being replaced?
  - Arjo pumps will be sent to Lakeland warehouse for staging and return to vendor
4. How long will it take for Biomed to tag and process the new pumps?
  - Estimated week for processing, per flagship facility feedback
5. Where will the new pumps arrive from?
  - Lakeland (requires 24 hours to deliver with order cut off time of 11am; plan for delays). Order Wednesday for Thursday delivery (avoid Friday due to heavy delivery day to Med Surg)
6. Is tubing for the new SCD pumps reusable or disposable?
  - Reusable and must not be thrown out
7. What is the reorder number for tubing?
  - SCD Tubing: 749797; 75093
8. When is Go-live schedule
  - Starting 1/22

# Open Question Forum

# VPro: Elizabeth (Liz) Diamond

As of 1/10/2024

## Access requests > Elizabeth Diamond

Details

**Facility access**

Credentials

History

Facility	Status	Comments	Status Changed
HCA Florida Aventura Hospital-FL	Approved	-	11 Dec 2023
HCA Florida Kendall-FL	Approved	-	07 Dec 2023
HCA Florida Mercy Hospital-FL	Pending Approval	-	07 Dec 2023
HCA Florida Westside Hospital-FL	Pending Approval	-	07 Dec 2023

# Vpro: Bradley Ross

As of 1/10/2024



## Access requests > Bradley Ross

Details Facility access Credentials History

Facility	Status	Comments	Status Changed
HCA Florida Aventura Hospital-FL	Approved	-	19 Jul 2023
HCA Florida Highlands Hospital-FL	Pending Approval	-	13 Jul 2023
HCA Florida JFK Hospital-FL	Pending Approval	-	13 Jul 2023
HCA Florida JFK North Hospital-FL	Pending Approval	-	13 Jul 2023
HCA Florida Kendall-FL	Pending Approval	-	13 Jul 2023
HCA Florida Lawnwood Hospital-FL	Pending Approval	-	13 Jul 2023
HCA Florida Mercy Hospital-FL	Pending Approval	-	13 Jul 2023
HCA Florida Northwest Hospital-FL	Pending Approval	-	13 Jul 2023
HCA Florida Palms West Hospital-FL	Pending Approval	-	13 Jul 2023
HCA Florida University Hospital	Pending Approval	-	13 Jul 2023
HCA Florida Raulerson Hospital-FL	Pending Approval	-	13 Jul 2023
HCA Florida Woodmont Hospital	Approved	-	13 Jul 2023
HCA Florida Westside Hospital-FL	Pending Approval	-	13 Jul 2023

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